

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSAAAdvantage!®, a menu- driven database system. The INTERNET address for GSAAAdvantage!® is <http://www.GSAAAdvantage.gov>

**MUTIPLE AWARD SCHEDULE**

**FSC Group Professional Services: FSC Class R408**

**Contract Number: 47QRAA22D007Y**

**Contract Period: Apr 05, 2022 – Apr 04, 2027**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [www.GSA.gov](http://www.GSA.gov)

**CONTRACTOR:**

**BLACK FOX LLC  
5520 RESEARCH PARK DR STE 100  
BALTIMORE, MD 21228-4851445  
Phone: 202-454-7650  
Email: [info@blackfoxgroup.com](mailto:info@blackfoxgroup.com)  
[www.blackfoxgroup.com](http://www.blackfoxgroup.com)**

**Contractor Administrator:  
Marcellus Wade, CEO  
5520 RESEARCH PARK DR STE 100  
BALTIMORE, MD 21228-4851445  
Phone: (202) 836-1968  
Email: [mwade@blackfoxgroup.com](mailto:mwade@blackfoxgroup.com)  
[www.blackfoxgroup.com](http://www.blackfoxgroup.com)**



**BLACKFOX**

**8(A) Business Development Small and Disadvantaged Business  
Service-Disabled Veteran-Owned Small Business**

## CUSTOMER INFORMATION

**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

SIN	Recovery	SIN Description
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM	OLMRC	Order Level Materials

**1b. LOWEST PRICED MODEL NUMBER AND PRICE PER SIN:** See Awarded Price List, page 6

**1c. HOURLY RATES:** See Awarded Price List and labor descriptions, page 5 -6

**2. MAXIMUM ORDER:**

SINs	Maximum Order
541611	\$1,000,000
OLM	\$250,000

**NOTE TO ORDERING ACTIVITIES:** If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

**3. MINIMUM ORDER:** \$100.00

**4. GEOGRAPHIC COVERAGE:** 50 States; DC; and US Territories.

**5. POINT OF PRODUCTION:** NA

**6. DISCOUNT FROM LIST PRICES:** GSA Net Prices are shown on the attached GSA Pricelist. The negotiated discount has been applied and the IFF has been added.

**7. QUANTITY DISCOUNT:**

- 1% for each task order exceeding \$250,000
- 1.5% for each task order exceeding \$500,000

**8. PROMPT PAYMENT TERMS:** 1% 10 Days, Net 30 Days

**9. FOREIGN ITEMS:** None

**10a. TIME OF DELIVERY:** To be determined at the Task Order Level.

**10b. EXPEDITED DELIVERY:** NA. Items available for expedited delivery are noted in this price list or determined at the Task Order level

- 10c. GOVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available. Contact the Contractor for rates.
- 10d. URGENT REQUIREMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 11. FOB POINT:** Destination
- 12a. ORDERING ADDRESS:**
- BLACK FOX LLC.**  
5520 RESEARCH PARK DR STE 100  
BALTIMORE, MD 21228-4851445  
Phone: (202) 454-7650  
Email: [info@blackfoxgroup.com](mailto:info@blackfoxgroup.com)  
[www.blackfoxgroup.com](http://www.blackfoxgroup.com)
- 12b. ORDERING PROCEDURES:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
- 13. PAYMENT ADDRESS:**
- BLACK FOX LLC.**  
5520 RESEARCH PARK DR STE 100  
BALTIMORE, MD 21228-4851445
- 14. WARRANTY PROVISION:** Contractor's standard commercial warranty.
- 15. EXPORT PACKING CHARGES:** NA
- 16. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND:** N/A
- 17. TERMS AND CONDITIONS OF INSTALLATION:** N/A
- 18a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
- 19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
- 20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 21. PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A

**22b. SECTION 508 COMPLIANCE:** Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and will be addressed on a task order basis. The EIT standards can be found at: [www.Section508.gov](http://www.Section508.gov): Not Applicable.

**23. UNIQUE ENTITY IDENTIFIER (UEI) Number: SAM Unique ID: YH8FNPNKBM53**

**24. NOTIFICATION REGARDING IN SYSTEM FOR AWARD ANAGEMENT (SAM) DATABASE:**  
Contractor has an Active Registration in the SAM database.

## LABOR DESCRIPTIONS:

SIN	Title	Description	Minimum Education	Minimum Experience
541611	Program Manager	Oversees the entire project. Ensure deliverables are being met and the client is satisfied with the work product. Possesses exemplary written and verbal communications skills in order to work through complex problems and communicate solutions or recommendations to both technical and nontechnical audiences.	Bachelors	11 Years
541611	Senior Business Analyst	Expert who prepares and conducts business analyses and studies, needs assessments, requirements analysis/definition and cost/benefit analyses in an effort to align business systems, solutions and initiatives. Prepares forecasts and analyzes trends, reporting regulations and business conditions. Develops and analyzes metrics, performance measurements, requirements, reports and recommendations related to management, organizational structure, policy/procedures and business systems. Identifies potential business risks. Areas of focus include but are not limited to business performance, business and economic case analysis, internal control and enterprise risk assessment. May supervise Business Analysts I, II & III.	Bachelors	8 Years
541611	Senior Consultant	Possess demonstrated knowledge, experience, and ability in the development of solutions, recommendations, or outcomes across multiple complex tasks and/or organizations. Evaluates option in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Has ability to direct the activities of other staff as necessary.	Bachelors	8 Years
541611	SME, Lead	Expert that possesses demonstrated knowledge, extensive experience in the development of solutions, recommendations, or outcomes across multiple complex tasks in multiple organizations. Defines project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams and serves as a key facilitator between multiple teams to achieve objectives of complex efforts. Directs the activities of more junior Management Consultants or other staff as necessary	Bachelors	8 Years

**Substitution Methodology:** Due to the availability or limitation of education, occasionally substitution of experience as referenced below for a professional labor type with additional years of experience will be provided to the Federal Agency when responding to their requirements and it is solely the acquiring agency's determination, if the substitution is considered acceptable prior to an award.

<b>EDUCATION EQUIVALENCY TABLE</b>	
<b>Listed Minimum Education</b>	<b>Allowable Substitution for Listed Minimum Education</b>
Associates	High School Diploma/GED + additional 2 years of relevant experience
Bachelors	Associates + additional 2 years relevant experience, or additional 4 years relevant experience.

**GSA PRICE NET PRICING:**

<b>SIN</b>	<b>Service / Title</b>	<b>Year 1 2019-2020</b>	<b>Year 2 2020-2021</b>	<b>Year 3 2021-2022</b>	<b>Year 4 2022-2023</b>	<b>Year 5 2023-2024</b>
541611	Program Manager	\$104.74	\$106.93	\$109.18	\$111.47	\$113.81
541611	Senior Business Analyst	\$99.75	\$101.84	\$103.98	\$106.17	\$108.39
541611	Senior Consultant	\$99.75	\$101.84	\$103.98	\$106.17	\$108.39
541611	SME, Lead	\$99.75	\$101.84	\$103.98	\$106.17	\$108.39